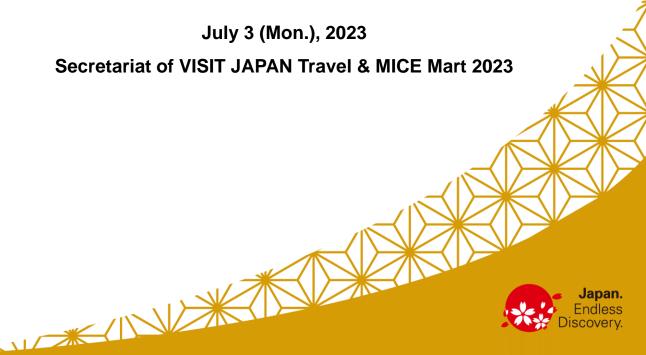


VISIT JAPAN Travel & MICE Mart 2023 Website Registration Manual

[for Buyers]



Flow from registration of detailed information to determination of business meeting schedule

Required for buyers

July

August

Information entry period for program registration

July 3rd (Mon.), 10:00 (JST) - August 18th (Fri.), 17:00 (JST)

- ◆ The deadline for registration is August 18 (Fri.), but participants are requested to complete their registration as soon as possible.
- Applications for Fam trip courses will be examined and finalized by the Secretariat in order of registration.



Flow is shown on the next page

Late August

3rd

(Mon.)

Sending the business meeting request manual (scheduled)

18th (Fri.)

Deadline for registration of detailed information

21st. (Mon.)

Information disclosure by participant sellers (scheduled)

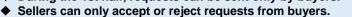
- Time allotted for preparing appointment requests.
- ♦ Choose the sellers you want to send your requests to by August 28 or after.

28th (Mon.)

Start of 1st business meeting request (1st half)

(Japan Time) August 28 (Mon.) - September 4 (Mon.) (Scheduled)





√

5th (Tue.)

Start of 1st business meeting request (2nd half)

(Japan Time) September 5 (Tue.) - September 22 (Fri.) (Scheduled)

- During the 2nd half, both buyers and sellers can send requests.
- Buyers may also accept or reject requests from sellers.

√

September

Start of 2nd business meeting request

(Japan Time) September 22 (Fri.) - September 29 (Fri.) (Scheduled)

◆ Requests from buyers and sellers are registered in the secretariat's server as data for system-based matching (matching arrangements) by the secretariat.



29th (Fri.)

22nd (Fri.)

Completion of all business meeting requests (Scheduled)

2nd (Mon.)

Sending of business meeting participation manual (Scheduled)

October

5th (Thu.)

Determination of business meeting schedule (Scheduled)



26th (Thu.) VISIT JAPAN TRAVEL & MICE MART 2023 PERIOD
October 26th (Thu.) - 28th (Sat.)



Flow from application for participation to registration of detailed information

Time allotted from registration to entry of the details Registration period: July 3 (Mon.), 10:00 (JST) - August 18 (Wed.), 17:00 (JST)

Registration of ID (e-mail address) (Pages 3-4)

Registration of ID (e-mail address)

Go to the top page of our official website, then click Registration, go to Buyers, enter your ID (your email address), and send it. In return, the system will be automatically sending you an email containing the link to the registration page. Click the link pasted in the email or paste it on your browser, then move on to the registration page.

• If your PC is set to classify automated emails as spam, please set it to un-classify our emails, from @vjtm.jp, as spam emails in advance.

Application for registration (pages 5 and 6)

Agreement on Participation Guidelines /
Cancellation Policy / Privacy Policy /
JNTO CONSENT FORM

Review the Participation Guidelines, Cancellation Policy, and Privacy Policy. If you are from a GDPR country, carefully read the JNTO Consent Form. If you agree to all the documents and statements, you may proceed.

Application for registration (pages 7 and 8)

Enter your corporate information, contact person details, and password.

Enter the password you will be using when logging in to your corporate/organization information, contact details, and My Page, then send it to us. Our system will send you an automatic email telling you that your application for registration has been accepted.

Email approving registration (page 9)

Receiving registration approval email

Within one or two weeks after receiving your registration application, we will be sending you an email approving your registration. After receiving the confirmation email, you will be able to log in through the top page of our official website.

Entering your details (page 10)

Login page

After receiving our registration approval email, go to the top page of our website, click Login and Buyers, move on to the Login page, enter your ID (email address) and password, and move on to My Page.

Entering your details (page 11 & 12)

Register relevant detailed information from My Page

Through My Page, complete the following pages: business meetings and matchings, entrant details, Fam trips, and registration for TEJ venue inspection and your general registration. You may save your entries at any time, even before completing the current page.

* Your applications for Fam trip courses will be examined and finalized by the Secretariat in order of registration.

Completion of registration

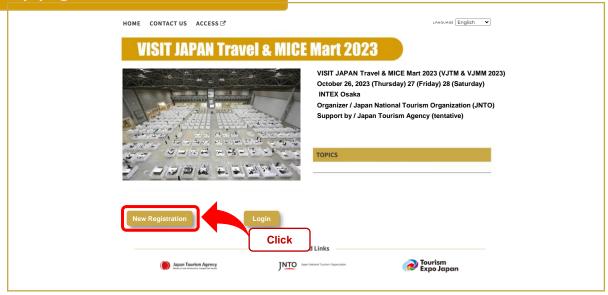
The deadline for your registration is Friday, August 18, 17:00 (Japan Time). But please help us by filling out all the pages as soon as possible.

Registration of ID (e-mail address)

Access the link below and move on to our official website for VJTM & VJMM 2023.

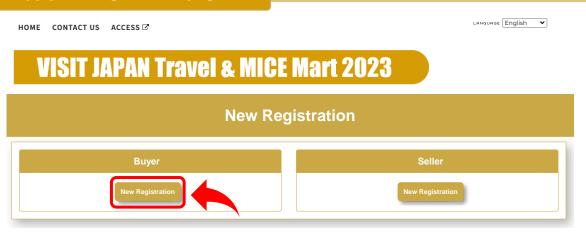
https://www.vjtm.jp/

Top page of our official website



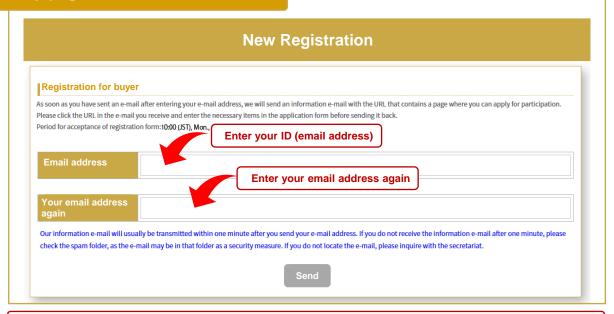
 Go to the top page of our official website, click the New Registration button, and move on.

Apply for Registration page

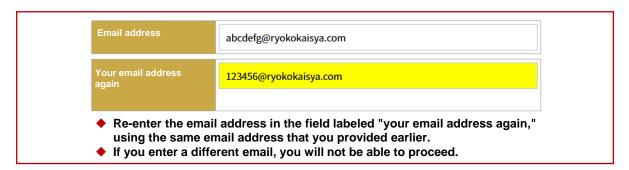


• Go to the Buyers option, click the New Registration button, and move on.

Top page of our official website



• Enter an email address where you can receive emails from the Secretariat.



Email address submission completion page

Registration for buyer

Thank you very much for your cooperation for registration procedure.

We inform you of the URL for registration by auto reply e-mail. Please access the URL indicated in this mail and complete registration procedure.

Our information e-mail will usually be transmitted within one minute after you send your e-mail address. If you do not receive the information e-mail after one minute, please check the spam folder, as the e-mail may be in that folder as a security measure. If you do not locate the e-mail, please inquire with the secretariat.

- When you have sent your email address, you will receive an automatic notification with a link that you can use to access your Apply for Registration form.
- Our system usually sends the notification within one minute. If it does not arrive
 after more than one minute, it may have been redirected into the spam mail folder
 due to your corporate security policy. Check the spam folder. If you are unable to
 locate the email, please contact the Secretariat for assistance.
- Contact : buyer@vitm.jp

Notification with the link to the Apply for Registration form

Email title: The link to apply for registration for VJTM & VJMM 2023

Thank you for your temporary registration.

We would like to provide instructions on how to register permanently for Visit Japan Travel & MICE Mart 2023.

Please click on the link below and carefully read the Participation Guidelines, Cancellation Policy, Privacy Policy, and, if you are from a GDPR country, the JNTO Consent Form.

If you agree to all the statements outlined in these documents, you may proceed to the Apply for Registration page.

https://www.vjtm.jp/registration_buyer.php=3b138dfe6423049a0

Click the relevant link.

- The notification contains the link to the registration application form. Either click on the link or copy and paste it into your browser to access to the registration application form.
- This link is specifically issued for the email address you have registered with us. You
 cannot apply for registration with any email address other than the one you have
 previously entered.

Agreement on Participation Guidelines / Cancellation Policy / Privacy Policy / JNTO CONSENT FORM

Important matters

Please specify whether or not you are a participant from a country that is subject to GDPR (European Economic Area (EEA), United Kingdom).

Please read and agree to the Terms and Conditions for Buyers and the Privacy Policy (as well as " JNTO CONSENT FORM " for participants from countries subject to GDPR) and then click "Go next."

Please select whether you are from a GDPR-covered country (European Economic Area (EEA), United Kingdom) or not. (Required)

- Participation from a country subject to GDPR (European Economic Area (EEA), United Kingdom)
 Participation from a country not subject to GDPR.
 - Please select whether you are from a GDPR-covered country (European Economic Area (EEA), United Kingdom) or not.

<eea countries="" participating=""></eea>					
Austria	Finland	Latvia	Portugal		
Belgium	France	Liechtenstein	Romania		
Bulgaria	Germany	Lithuania	Slovakia		
Croatia	Greece	Luxembourg	Slovenia		
Cyprus	Hungary	Malta	Spain		
Czech Republic	Iceland	Netherlands	Sweden		
Denmark	Ireland	Norway			
Estonia	Italy	Poland	U.K.		

Agreement on Participation Guidelines / Cancellation Policy / Privacy Policy / JNTO CONSENT FORM

Buyer Participation Guidelines

Secretariat herein refers to an operator commissioned by Japan National Tourism Organization (hereinafter "JNTO") to plan and operate VISIT JAPAN Travel & MICE Mart 2023 (hereinafter "VJTM & VJMM").

Participants herein refer to individuals who belong to travel agencies and meeting planners that develop or sell (or plan to develop or sell) tour products to Japan, travel agencies that offer incentive tours, and other organizations and who are selected and approved by JNTO.

For the purpose of these Regulations, "sellers" shall be construed as Japanese tourist associations, corporations, or organizations that have registered themselves for business meeting opportunities in VJTM & VJMM and whose registrations have been approved by JNTO.

1. As a rule, participants must participate in the business meetings, FAM trip, and any other official events specified by JNTO that are held during the VJTM & VJMM period and must not leave the programs before their scheduled ends.

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Cancellation Poncy

VJTM & VJMM participants whose registration has been approved by the Secretariat and who wish, for their own reasons, to cancel their registration for participation must submit a cancelation notice and a statement of the reasons therefor to the JNTO and the Secretariat either by snail mail or email. Participants shall bear any cancelation charges for accommodation, FAM trips, or other sets that they may have sets.

Privacy Policy

The Secretariat for Visit Japan Travel & MICE Mart 2023 (to be undertaken by JTB Corporation, hereafter referred to as "the Secretariat") will in the course of Visit Japan Travel & MICE Mart 2023 handle all information provided by its registrants as specified below:

- * In order to properly handle the information obtained, the Secretariat shall assign an Information Handling Manager to instruct and supervise the Secretariat staff that handle information on those who registered at VJTM & VJMM, and ensure the prevention of leaks and falsification of information, and acts of illegal intrusion.
- * The Secretariat shall classify the information it handles into the following two groups: [1] "General Information" that includes corporate information (e.g., name, line of business, area of business) of your company or organization, information that can identify the registrant (e.g., address, telephone number, email address of the registrant), and the name of the person in charge; [2] "Special Information" that includes details of appointment reguests submitted by registrants for individual business mostings, that have closed the registrants, but the following two groups: [1] "General Information" that includes details of appointment reguests submitted by registrants for individual business mostings, that have closed the following two groups: [1] "General Information" that includes corporate information in the following two groups: [1] "General Information" that includes corporate information in the care in the car

JAPAN NATIONAL TOURISM ORGANIZATION (JNTO) CONSENT FORM

JNTO Headquarters is based in Yotsuya 1-6-4, Shinjuku-ku, Tokyo, Japan. This consent form is issued to you on behalf of JNTO's entities and establishments that need to obtain your consent to process your personal data in the way described below.

To see the contact details of the entities and establishments that form part of JNTO, see: https://www.japan.travel/en/contact/

check box your consc

I agree with the clauses above.

Go next

 Read the Participation Guidelines, Cancellation Policy, and Privacy Policy. If you are from a GDPR country, carefully review the JNTO Consent Form. If you agree to the statements mentioned in these documents, please check the corresponding checkboxes for each item and proceed.

- Fill out the Apply for Registration form in Latin letters. For your corporate name alone (in your mother tongue's script), you can enter it in the script used in your original language.
- When you have filled out all the compulsory fields, move on to the Confirm page, confirm the details, then click Send.

	egistration field owing Apply for Registration form. formation will be made available to the sellers.			
Specify whether you are from a GDPR country or not.	Participation from a country subject to GDPR (European Economic Area (EEA), United Kingdom)			
Participation Guidelines / Cancellation Policy / Privacy Policy / JNTO CONSENT FORM	☑ I agree ☑ I agree ☑ I agree ☑ I agree			
Registrant information	Registrant is same as Participant. Participant will be different from Registrant.			
Company name (English name)				
Company name (native language)	* Fill out this field using the script specific to your native language, rather than using Latin letters.			
Country, community *	South Korea China Taiwan Hong Kong Thailand Singapore Malaysia Indonesia Philippines Vietnam India Australia New Zealand United States Canada Mexico Brazil United Kingdom France Germany Italy Spain Netherlands Switzerland Sweden Denmark Finland Norway United Arab Emirates Saudi Arabia Qatar Oman Bahrain Kuwait Israel Türkiye Others			
Line of business	☐ FIT ☐ Group tour ☐ Package tour ☐ Educational travel ☐ Planned tour ☐ MICE ☐ Cruise ☐ Other category ☐ Other Category			
Business Office *	* Does your company have a business office in Japan? Yes No			
Results for tourists your company handled in 2019	* Please select from the following the results for tourists your company sent to Japan in 2019. None 1 - 99persons 500 - 999persons 1,000 - 2,999persons 50,000 - 5,999persons 10,000 - 49,999persons 50,000 persons or more * If your answer is 50,000 or more, please fill in the specific number of customers you sent to Japan.			
ID	* e-mail			
Password	* Your password must be between 12 and 64 characters inclusive. It must include at least one character of each of the four character types (Latin uppercase, Latin lowercase, numeric, and symbol).			
Password (again)	* For confirmation, please re-enter the same password.			
Confirmation				

The image is of work in progress and the final product may be different.

Email verification that our system has received your registration application

Email title: Our system has received your registration application for VJTM & VJMM 2023.

Our system has received your registration application for Visit Japan Travel & MICE Mart 2023. The acceptance status of your application will be emailed to you within one or two weeks.

*Our system will automatically send an email indicating whether your registration has been approved or rejected. If your PC is set to act on your security policy, the email may be sent to the spam folder, so be sure to keep a lookout.

- Fill out all the fields in the Apply for Registration form, check the details, then click Send. Our system will give you an automatic reply indicating that it has received your registration application.
- The email notifying you that the system has received your registration application is not a notice approving your registration for VJTM & VJMM 2023.
- About one or two weeks after you send your registration application, we will send you an email approving or rejecting your registration.
- If your registration is approved, click Login, enter your ID (the email address you entered before) and the password you chose, login to My Page, and move on to entering various details.

Email approving your registration

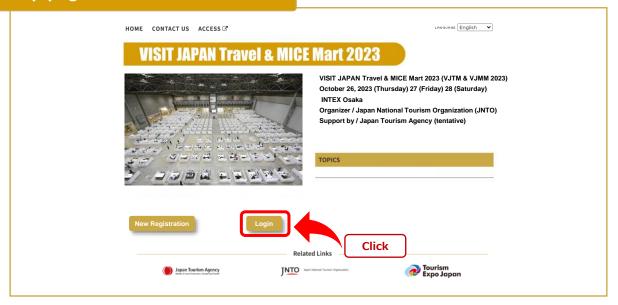
Email title: Approval of your registration for VJTM & VJMM 2023

Thank you very much for your registration application for Visit Japan Travel & MICE Mart 2023.

Go to our official website at https://www.vjtm.jp/ and specify the various details by Friday, August 18, 17:00 (Japan Time).

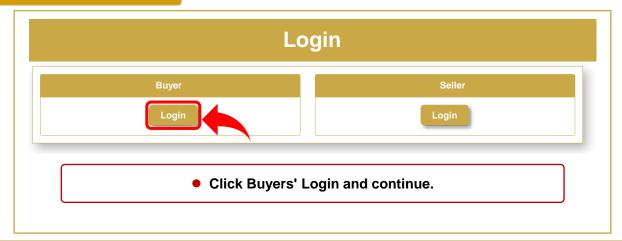
https://www.vjtm.jp/

Top page of our official website



• Go to the top page of our official website, click Login, and proceed.

Login page



Page for entering your ID and password



Login with the ID (email address) that you specified.

My Page

Company Name Registration number: 22222

Notice

Fill out all fields by Friday, August 18.

The Fam trip courses that participants desire will be approved on a first come, first serve basis. So, please make sure to register promptly.

If you wish to make corrections after the registration deadline, please contact the Secretariat.

Information to register	Status	Information to register
Initial registration	Already registered * Deadline for registration is 5:00 p.m. (JST) on Fri., August 18.	<u>Edit</u>
Business meetings and matchings	Please be sure to complete your registration. * Deadline for registration is 5:00 p.m. (JST) on Fri., August 18.	<u>Edit</u>
Business meeting participants	Please be sure to complete your registration. * Deadline for registration is 5:00 p.m. (JST) on Fri., August 18.	<u>Edit</u>
Registration for a Fam trip	Please be sure to complete your registration. Your choices of Fam trip courses will be checked and finalized by the Secretariat on a first come, first serve basis. * Deadline for registration is 5:00 p.m. (JST) on Fri., August 18.	<u>Edit</u>
Thematic business meeting	Please be sure to complete your registration. * Deadline for registration is 5:00 p.m. (JST) on Fri., August 18.	<u>Edit</u>
Registration for the TEJ hall inspection	Please be sure to complete your registration. * Deadline for registration is 5:00 p.m. (JST) on Fri., August 18.	<u>Edit</u>

- Finish filling out all the pages.
- Click here to access the page where you can enter various details.
- Click here to access the page where you can enter various details.
- For any of the pages, you can temporarily save your entries in the middle of the entry process.

Enter all the details in English.

Business meetings and matchings Enter all the details in English. All the information that you may have entered on this page will be made available to the sellers. Please fill in all necessary items in the following form and click the Renew button. If you fail to fill in all necessary items, your registration will not be completed. Be sure to complete your entry by the deadline date. * The information here will be incorporated into the handouts to be submitted to buyers whom you want to request business meetings with. Enter your corporate characteristics, business policy, how you handle trips to and in Japan, and particularly what information you want to obtain, etc. * There is no limit on the amount of text you enter. PR comment for sellers * Upload an image of your corporate symbol or logo (a JPEG file not heavier than 1 MB) that you want to Attaching image of symbol display on the Details page to be disclosed to the sellers. mark or logo Upload File * Upload an image with which you want to advertise your company or convey its corporate image (a JPEG file not heavier than 1 MB). The image uploaded here will appear on the Details page. * Click Upload File below and specify an image that you want to attach. Upload an image for your publicity Upload File Upload File Upload File Upload handouts or other data or materials you want to give to the sellers or that you want to use in your business meetings (not heavier than 30 MB in total document size, and not more than 10 files). * When the total amount of data uploaded reaches 30 MB, you will become unable to upload any more even though you have uploaded not more than 10 files. Uploadable files **Uploading materials** PDF (pdf) , Word (doc/docx) , Excel (xls/xlsx) , Powerpoint (ppt/pptx) Image (png/jpg/jpeg/gif/tif/tiff) Upload File ☐ MICE ☐ Global certificate for sustainable tourism ☐ Value Added Travel $\ \square$ Tradition (traditional culture and historical architecture) $\ \square$ Nature (enjoy the great outdoors) **Topics of interest** ☐ Outdoor (activities in nature) □ Relaxation . □ Art ☐ Cuisine ☐ Cities (Sightseeing and experiences in the city) □ Other □ Details of products/packages ☐ Conditions of locations (access) Information to be □ Prices ☐ Services in foreign languages presented at the business ☐ Acceptance capacity ☐ Method of supply meeting ☐ Meals ☐ Other □ Travel schedule * Not compulsory Renew

- When all your entries are complete, click Update to save your changes and enter the details.
- You can click Update even in the middle of your entry process. The system will store the
 entries you have made up to that point. When you return, you can easily resume your work
 from the point where you left off.

Details of the buyers to be disclosed to the sellers (an image for illustration purposes only. The actual product may vary.)

Registration number: 22222 symbol mark Follow Company Name **Company Name** logo image video image image image picture 01 picture 02 picture 03 PR comment for sellers **Booth NO.** A-111 United Sates of America Country, community **Company address** 1234 Wilshire Boulevard, Suite 5678, Los Angeles, CA 90017 U.S.A. +1-234-5678-91011 E-mail abcdefg@ryokoukaisya.com Name Name of person in charge Sales & Marketing Position Associate director Line of business FIT, Group tour, Package tour, Educational travel, Planned tour, MICE English : Native Languages that can be used Japanese : Business level Hokkaido, Tohoku (Aomori, Iwate, Miyagi, Akita, Yamagata, Fukushima), Region of the other party you Kanto (Ibaraki, Tochigi, Gunma, Saitama, Chiba, Tokyo, Kanagawa), want to talk business with Shinetsu (Niigata, Nagano) **Business category of the other** party you want to talk business Travel company, Land operator, Hotel, Ryokan, Local government, Tourism association with **Results for tourists your** 10,000 - 49,999 persons company handled in 2019 file name 01, file name 02, file name 03, file name 04, file name 05, file name 06, file name 07, file name 08, file name 09, file name 10,

• Fill out the participant details field with the information of the individuals who will be attending the respective business meetings.

	n English. In the following form and click the Renew button. The following form and click the Renew button. The following form and click the Renew button.
Participant's name * required	
Participant's department	
Participant's position	
Participant's telephone number * required	
Participant's mobile phone number * required	
Contact information during Travel * required	* Enter the number(s) of the mobile phone(s) you will be using during your stay in Japan.
Participant's email address * required	
Languages that can be used for business meetings	* Please answer the questions regarding language proficiency in both "English" and "Japanese." English ONative OBusiness level OEveryday conversation level ONot possible Japanese ONative OBusiness level OEveryday conversation level ONot possible * The official languages for the business meetings will be English and Japanese.
Name as appeared in passport * required	Family name First and middle names * Please enter it in Alphabetical characters used in your passport. Documents for visa application will be prepared using the said Alphabetical characters.
Gender in passport * required	☐ Male ☐ Female
Date of birth * required	▼ year ▼ month
Additional remark Optional	Content other than
	Renew

My Page

My Page

Company Name Registration number: 22222

Notice

Fill out all fields by Friday, August 18.

The Fam trip courses that participants desire will be approved on a first come, first serve basis. So, please make sure to register promptly.

If you wish to make corrections after the registration deadline, please contact the Secretariat.

Information to register	Status	Information to register
Initial registration	Already registered * Deadline for registration is 5:00 p.m. (JST) on Fri., August 18.	<u>Edit</u>
Business meetings and matchings	Already registered * Deadline for registration is 5:00 p.m. (JST) on Fri., August 18.	<u>Edit</u>
Business meeting participants	Already registered * Deadline for registration is 5:00 p.m. (JST) on Fri., August 18.	<u>Edit</u>
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Thematic business meeting	Please be sure to complete your registration. * Deadline for registration is 5:00 p.m. (JST) on Fri., August 18.	<u>Edit</u>
Registration for the TEJ hall inspection	Please be sure to complete your registration. * Deadline for registration is 5:00 p.m. (JST) on Fri., August 18.	<u>Edit</u>

- Once you have completed your entry, the status field will indicate Complete.
- Even for pages you have already completed, there may be instances where you need to make changes later on. In such cases, you can enter the changes directly on the specific page.

Please contact the secretariat if you have any questions.

Secretariat of VISIT JAPAN Travel & MICE Mart 2023 buyer@vjtm.jp